

# Don't Panic!

Success is a bigger target than you think

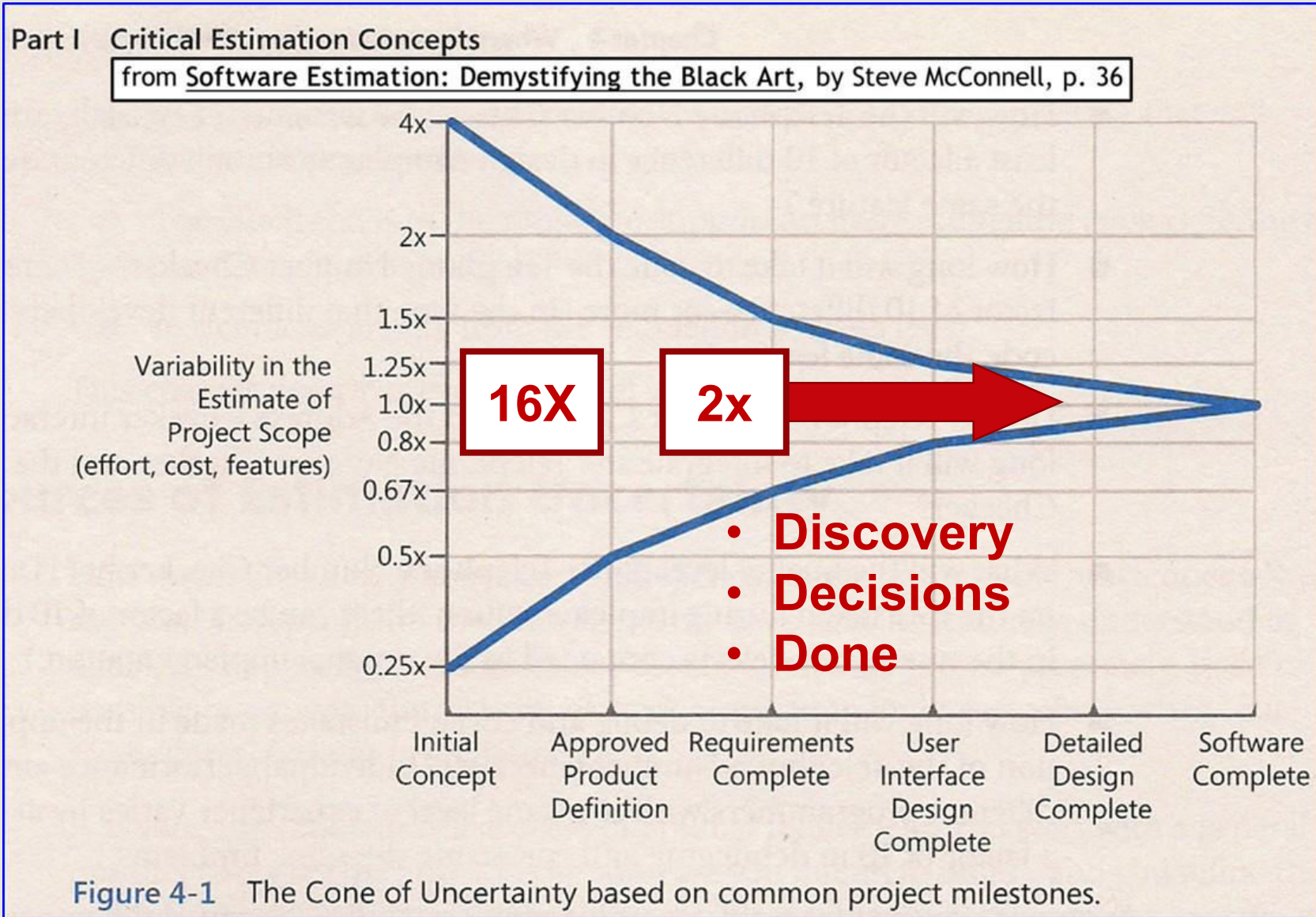
Tamra Dagnon, Shannon Larson, and Robert Merrill

CIO Project Management Office

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# The “Cone of Uncertainty”



# An Estimation Vocabulary



**Target:** *Desire or intent*

**Estimate:** *Chance of occurring*

**Commitment:** *Direction we agree to go*



# Thanks!!

Tamra Dagnon  
Shannon Larson  
Robert Merrill

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